

BUSINESS & PROFESSIONAL

The
Other Paper

Thursday, MARCH 1, 2007

Clute Wealth Management Opens South Burlington Office

Submitted by Melissa Boccio

"We all have plans and dreams for our life journeys," says Heidi Clute, owner of Clute Wealth Management in her new South Burlington office. "I'm here to listen, provide financial



Heidi Clute

guidance and help my clients plan their lives so they can work toward their life goals."

Not your stereotypical financial advisor (no suits and ties here), Heidi is a down-to-earth North Country native who prides herself on a collection of motorcycles (three so far) and shows a softer side when talking about her stained glass pieces that she has created over the years. Born and raised in upstate New York, Heidi chose to remain in the area and has built a successful full service financial planning firm over the past 27 years. Clute Wealth Management has more than \$90 million in assets under management. Now with a new South Burlington office, Heidi hopes to make it easier for her Vermont clients to access her financial planning services.

"My clients tend to be successful women or women in transition," says Heidi.

According to Heidi, these women might have businesses that are growing rapidly or they may be experiencing a life changing event that is forcing a need to look at their financial plan.

"When in crisis, women tend to make decisions too quickly and give up things or make decisions that they later regret just to get through it and get it done," says Heidi. "I say to these women, let's slow down and talk about what you want to accomplish, your interests, your goals and let's create a financial plan that protects what you have and keeps you headed in the right direction."

Parking, accessibility and a comfortable environment were important to Heidi as she searched for a new office to open on the eastern shores of Lake Champlain.

"I've been known to drive far and wide to find the perfect glass for my stained glass pieces and I had that same drive when looking for my new office," laughs Heidi.

Settled and looking right at home behind her desk, it appears that Heidi has found a "gem" of a location at the Lakewood Commons Executive Office Center.

Clute Wealth Management's South Burlington office is located in the Lakewood Commons Executive Office Center on 1233 Shelburne Road, Suite 202. You can reach Heidi at 864-5707. For more information about Clute Wealth Management and to read articles written by Heidi about a variety of financial topics, visit www.clutewealthmanagement.com